



**Investor Relations
6 Month Internship
Starting September end / Early October 2020**

ChangeNOW

ChangeNOW was founded in 2017, by a group of mission-driven entrepreneurs.

Our mission is to accelerate change towards a sustainable world, by driving resources and creating opportunities for impactful solutions to grow and scale.

To fulfil this mission, we create inspiring events and connect solutions, investors, media, skills, cities all around the planet

Based on the 17 UN Sustainable Development Goals, ChangeNOW addresses topics such as sustainable cities and mobility, clean energy, food and water security, depollution of the oceans, education, circular economy, health and well-being, inclusion, biodiversity, etc.

Launched in September 2017, the ChangeNOW Summit is **the largest positive impact conference in the world** (www.changenow-summit.com).

For its third edition, in January 2020, the ChangeNOW Summit gathered **1,000 solutions for the planet, 350 speakers and innovators** on stage and **28.000 participants coming from 100 countries**, under the emblematic glass dome of **Grand Palais, in Paris**.

To help foster relationships between impact entrepreneurs and investors, and bring the world of finance, we are opening an investor relations internship position starting from September end 2020 until the end of March 2021.

Why join ChangeNOW?

Join our team of dreamers and doers, and benefit from a unique opportunity to:

- be at the center of the vibrant and fast-growing ecosystem of positive impact, and develop your network with high level connections (Investors, corporates, thought leaders, media,...)
- be part of a dynamic, committed, friendly team, and gain experience in an innovative and entrepreneurial environment
- contribute to building a better world, and work on projects that make sense and have a positive impact on the planet and society

Job Overview :

As Investor Relations Intern, you are in charge of building a fruitful experience for investors at the summit and creating opportunities for qualified connections between impact entrepreneurs, investors & LPs.

Missions :

- **Product Analysis & Offering** : Assist the Investor Relations team in building the right products & services for Investors at the summit and throughout the year
- **Lead generation & base qualification**: Identify new stakeholders & qualify target investment funds according to their scope of investment
- **Database & CRM**: Develop CRM tools & processes to improve operational efficiency & communication with our Investor base
- **Ticketing Sales & Communication**: Follow-up and drive investor ticketing activities, push content (Newsletters, Mailing, Social Media) in collaboration with our communications team
- **Partnerships** : Initiate partnerships with leading organizations in the finance sector

These missions will evolve according to the needs & calendar

Practical information :

- Contract : internship
- Location : based in Paris East
- Starting date : end of September 2020 (max beginning of October)
- Remuneration : to be discussed

Requirements:

- Native / Fluent in English (French a plus)
- Strong proficiency in Excel
- Autonomous, analytical & creative
- Strong social skills
- Ability to work in a high pressure environment (yes the last weeks before the summit are intense ! 😊)
- Deep motivation to have a positive impact,
- A first experience in (impact) finance a big plus, and/or in a startup. Experience in event organization would also be appreciated.

Please, send your resume and short motivation message to kevin@changenow-summit.com and Briera@changenow-summit.com